FINANCIAL STATEMENT STATEMENTS OF REVENUES AND EXPENSES (UNAUDITED) For the year that ended December 31, 2017

Non-Board Board \$ Millions REVENUES **Contributions *** Contributions Total Contributions 71.3 62.4 133.7 Investment and Other Income 13.2 13.2 TOTAL REVENUES 71.3 75.6 146.9 Grants Paid with Non-Board **Costs Covered by Contributions** * **Board Members **** Total EXPENSES PROGRAM Grants and Initiative 57.5 59.5 116.9 Program Salaries and Overhead 7.7 7.7 SUBTOTAL - PROGRAM 57.5 67.2 124.6 FUNDRAISING AND PUBLIC INFORMATION Communications and Events Production 12.9 12.9 -**Development Salaries and Overhead** 9.1 9.1 -22.0 22.0 SUBTOTAL - FUNDRAISING AND PUBLIC INFORMATION 0.0 ADMINISTRATION SALARIES AND OVERHEAD 5.1 5.1 TOTAL EXPENSES 57.5 94.3 151.8 CHANGE IN NET ASSETS \$ 13.9 \$ (18.7) \$ (4.9) Total Net Assets, Beginning of Year 346.9 Total Net Assets, End of Year \$ 342.0 Composition of total net assets: Board Designated for 2018 program and overhead expenses 141.0 Board and Donor Restricted by time and purpose 181.0 Net assets backing Illiquid and restricted assets 3.6 Excess surplus reserves 16.4 342.0 Total net assets

* 100% of unrestricted Non-Board contributions pay for grants and initiatives within one year. 2017 unrestricted contributions will be used to pay for core grants in 2018.

** 100% of all overhead costs are covered by Board donations unless specifically funded by restricted donations.